

# B.E.A.S.T.®: Elicitation for Law Enforcement

**Co-Sponsor: WASHINGTON/BALTIMORE HIDTA      April 22-23, 2026**  
**Venue: 261 Aikens Ctr, Ste#200, Martinsburg, WV 25404 8am-4pm**

***"...the best class that I have attended" -U.S. Department of Justice-***

Eliciting the truth is no longer a game of chance as this class offers a groundbreaking approach to identifying truth and deception for new and seasoned officers or investigators. Established in 1998, our firm remains the first, and still the only, teaching Forensic Behavioral Analysis (FBA) and Forensic Statement Analysis (FSA), not handwriting analysis, in one comprehensive class. This innovative combination not only reduces classroom time, but the seamless integration of these tools reduces investigation time while enhancing your ability to close cases and increase safety. Using FBA you will learn to read the tell-tale signs of non-verbal body language, eye assessing queues, and normal baseline patterns. FSA is a proven method to identify truth and deception in oral and written statements through the systematic analysis of each use/omission of words, phrases, content, and grammar. FSA is so powerful, in many cases a person's own words can be transposed into numbers to identify a truthful, balanced statement. Start interviewing the new way with FBA & FSA and empower yourself to elicit reliable, court accepted information and confessions.

***"...a must attend course for any officer or investigator"***  
***-Maine State Police-***

**You will learn:**

- The 3 Elements of a Crime
- Open vs. Closed Ended Questions
- The Cluster Rule
- Recognizing the One True Lie
- Use of the Verbal Lie Detector
- How to move the blame
- The Timeline Technique
- Using the Two Worst Fears
- and more!

Expect Experienced Trainers



Gary Aschenbach Sr, is a (ret.) 25 year veteran & criminal investigator of the Maryland State Police. He continues to provide private investigations & training across the U.S. and overseas since 1998. His unique style of instruction is both motivating & interactive supported with videos & case examples that hold the interest of even the most seasoned investigator. As a recognized expert in his field, he remains in constant demand.



Gary Aschenbach Jr, is an 20+ year Special Agent with the Department of War. He is a federal polygraph examiner & has conducted over 1,300 examinations & 700+ personnel interviews focused on national security, fraud, burglary, sex offenses, drugs, and financial crimes, to name a few. He is a certified instructor by the Maryland Police & Corrections Training Commission (MPCTC). As an adjunct instructor he has provided college level training and was published in Professional Investigator Magazine.

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