

2 Courses. 1 Class. Meet Your Newest Tool.



## **Interview & Interrogation plus Forensic Statement Analysis**

**It is the case that could make your career.** The chances he will confess are minimal and without it, he walks free. He'll likely hurt another innocent victim, or worse. You panic!

**This FREE seminar is a must-attend for new and seasoned law enforcement.** It's the only course in detecting deception on the market that teaches Behavioral Analysis (BA) AND Forensic Statement Analysis (FSA). This unique seminar improves your ability to successfully obtain court accepted confessions, in a non-confrontational manner. You learn the secrets to detect lies and obtain the truth like the pros. This sharpens your elicitation skills as you obtain more voluntary confessions and are labeled an expert in your field.

**FSA is a proven scientific method** to identify truth and deception in verbal and written statements through the strategic analysis of each word. Studies show that the use of certain pronouns (i.e. s/he, we, they) alone can solve 80% of your cases. It's so powerful, in many cases a person's own words can be easily transposed into numbers to determine a truthful, balanced statement. The new way to prepare for the interview is to first obtain the pure story in a written or verbal statement.

**FSA method identifies sensitive topic areas** to focus on as these clues are given unknowingly by the interviewee and only visible to the trained interviewer. Then, during the interview, you employ BA to accurately read body language and non-verbal cues while avoiding the 10 most common mistakes. You learn how to react to deceptive behavior by employing the 3 Strike Rule, the Verbal Lie Detector, and the Ultimate Power Question. You identify the 16 Evasive Verbal Responses and ultimately obtain the confession that will keep him behind bars while you join an elite class of distinguished investigators!

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**Partner:** Baltimore Washington HIDTA **Dates:** 21 June 2022 - 22 June 2022 **Venue:** 110 Airport Dr. East, Frederick, Maryland **Times:** 8:30am - 4:30pm (ET)

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**Next... You Must Register Today, it's Simple**

**Registration in HOTT is as follows:** <https://registration.nhac.org>

**Username = Class, Password= \$Training33172** (Username and Password are case sensitive)  
Select "Washington – Baltimore", then "Click to view Training Events", then click your desired course, and register.

**SEATING IS LIMITED**

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## **Topics Covered**

- Safety
- Lies of Omission
- 16 Evasive Verbal Responses
- Handling Denials vs. Objections
- Recognizing that it is not easy to lie
- Old vs. new way of interviewing
- Staging the room
- Use of Themes/Nobler Intent
- Power of the pure Statement
- Critical rapport building
- Reducing investigation time
- Obtaining court preferred confessions
- Polishing communication skills
- Roadside Interviewing Techniques



See a demonstration of FSA by [clicking here](#) (5:28 min).



**Video Brochure**  
[Click here](#)



**Free 60 minute webinar**  
[Click here](#)

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# Expect Experienced Instructors



Gary Aschenbach Sr, is a (ret.) 25-year veteran & undercover/drug investigator with the Maryland State Police. He continues to provide private investigations & training across the U.S. and overseas since 1998. His unique style of instruction is both motivating & interactive supported with videos & case examples that hold the interest of even the most seasoned investigator. As a recognized expert in his field, he remains in constant demand.



Gary Aschenbach Jr, is a 17 year Special Agent with the Department of Defense, He is a federal polygraph examiner & has conducted over 1,300 examinations & 700+ personnel interviews. He employs a myriad of proven techniques used in detecting deception & getting the truth. As an adjunct instructor he has provided college level training and was published in Private Investigator Magazine.

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## Questions contact:

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**Training Program Manager**

Training Unit

Washington/Baltimore HIDTA

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**\* This Seminar is free to sworn Law Enforcement and Intel Analysts ONLY.**